#### LAUNCH YOUR CAREER AT SUMMIT



# **Summer Internship Program**

### Step out of the classroom and into technical sales & management.

We want to work with engaged and high-potential students like yourself who enjoy taking on new challenges and discovering new opportunities. You can find that and more at Summit's 13-week paid internship program for technical sales & management.

During your internship, you'll have the opportunity to experience every aspect of a successful sales organization – from building customer relationships to managing our supply chain and most everything in between. You'll jump right into roles at our service centers and receive mentoring along the way. Our mentors come from Summit's trusted experts in logistics, customer service, sales, and management.

With service centers in 22 U.S. markets and three industry-focused divisions, we work with the world's best manufactures to provide high-quality electrical equipment and solutions to our global customer base. Simply put, this is the real-world experience your resume needs. Contact us today.

"During your internship, you're seeing everything from top-to-bottom on how electrical distribution works."

> Mary Monday Former Intern. Now PM, SAP Sales UI Upgrade



For more information about career opportunities at Summit Electric Supply, see www.summit.com/careers or contact us directly: Phone: 800.225.7858 • Text: 505.652.4533 Email: Careers@summit.com f × in ►

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# How your Internship Works:

Warehouse	<ul> <li>Learn warehouse logistics including shipping, receiving, and stocking.</li> <li>Fill orders to meet delivery schedules, support counter sales associates, and gain wire management experience.</li> <li>Begin your Summit training and discover more about how we operate.</li> </ul>
Counter	<ul> <li>Continue to build your product knowledge during counter sales training.</li> <li>Assist customers face-to-face.</li> <li>Work alongside counter sales mentors and perform special assignments.</li> <li>Continue your Summit training.</li> </ul>
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Inside Sales	<ul> <li>Move to inside sales as a customer service representative.</li> <li>Use your product and sales experience to explore new industrial and commercial business opportunities.</li> <li>Attend outside sales calls with account managers and shadow the project quotations team.</li> <li>Speak with your operations manager and service center manager about future opportunities.</li> </ul>

## Not Just an Internship, a Career Opportunity

Your Summit internship could be the beginning of your career in the \$110 billion electrical distribution industry. Summit is known for our industry-leading training programs and exacting employment standards. This internship is a summer-long experience to determine if Summit is the right long-term fit for you. You'll engage in career discussions throughout the 13-weeks and could be offered full-time employment at the internship's conclusion.

#### EOE, including disability/vets.



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